

Leading Outcomes Through Others



Leadership for Self, Individuals and Teams

Leading Outcomes Through Others is a foundation program for developing leadership skills and people. It provides skills for leaders to help them effectively lead themselves, individuals and groups.

Part of this program also discusses being a Situational Leader. This is a simple and practical leadership model that is easily applied in the work environment and opens the way for the development of trust and rapport between the leader and followers.

The program is also very useful for developing leaders, coaches and facilitators who may be facing leadership roles for the first time or have been promoted into more senior roles. It also focuses on the skills necessary to develop respect as a leader and yet still be able to achieve workplace and organisational goals through others. This program highlights the need for leaders to change from being the boss and move to being a facilitator, coach and mentor. It incorporates the GROW Coaching Model.

Program Objectives

At the completion of this program participants will be able to:

- Successfully and effectively lead themselves, individuals and team
- Use appropriate leader behaviours and styles
- Determine a persons ability to achieve various tasks
- Communicate to people about why they will experience different leadership styles
- Set goals, observe performance and provide feedback
- Coach to improve performance using the GROW Coaching Model

Presenter: Tim Smith

Tim Smith is an experienced consultant and facilitator with skills developed in the public and private sectors and the Department of Defence. Major strengths are in people and business capability development achieved through strategic and operational planning, linking and developing people performance, leadership coaching, mentoring, creativity and innovation.